

Marketing Committee February 8, 2024 9:30 a.m. to 10:30 a.m Zoom Meeting

Present:

- Kristen Spronz
- Jennifer Brown
- Elizabeth Brumm
- Dave Huber
- Cheryl Spezia
- Gaylene Ore

9:30 am:

- Meeting opened.
- The group discussed the reporting requirements from Miles Media.
 - i. Simplified form, akin to "Social at a Glance."
 - ii. Easily digestible information format.
 - iii. Key Performance Indicators (KPIs) highlight what's working and what's not, along with explanations.
 - iv. Year-to-year comparisons include click-through rate, web season, and other marketing metrics.
- Decision: Work with Carrie on establishing measurable goals for longer night stays and out-of-state visitors. Consider reducing marketing efforts in the Front Range.

10:00 am:

- Carrie Tomlinson, Kimberly Ramsawak, and Chloe Smith joined.
- Carrie was tasked with initiating the requested reporting.
- Miles provided updates on work completed in January and February regarding website content. Reviewed 2023 statistics.
- Jennifer asked Carrie to review photos on all marketing to make sure we are up to date-and relevant.

Action Items:

- Carrie will begin generating requested reports.
- Gaylene and Carrie will discuss marketing strategies, particularly regarding marketing to the Front Range, longer night stays and Stand Grand.

Next Meeting: March 14, 2024 at 10:00 am via Zoom. Adjourned: 10:30 am